



Electromaim

HYDROPOWER FOR THE NEXT CENTURY

ENERGYTECH UP PITCH

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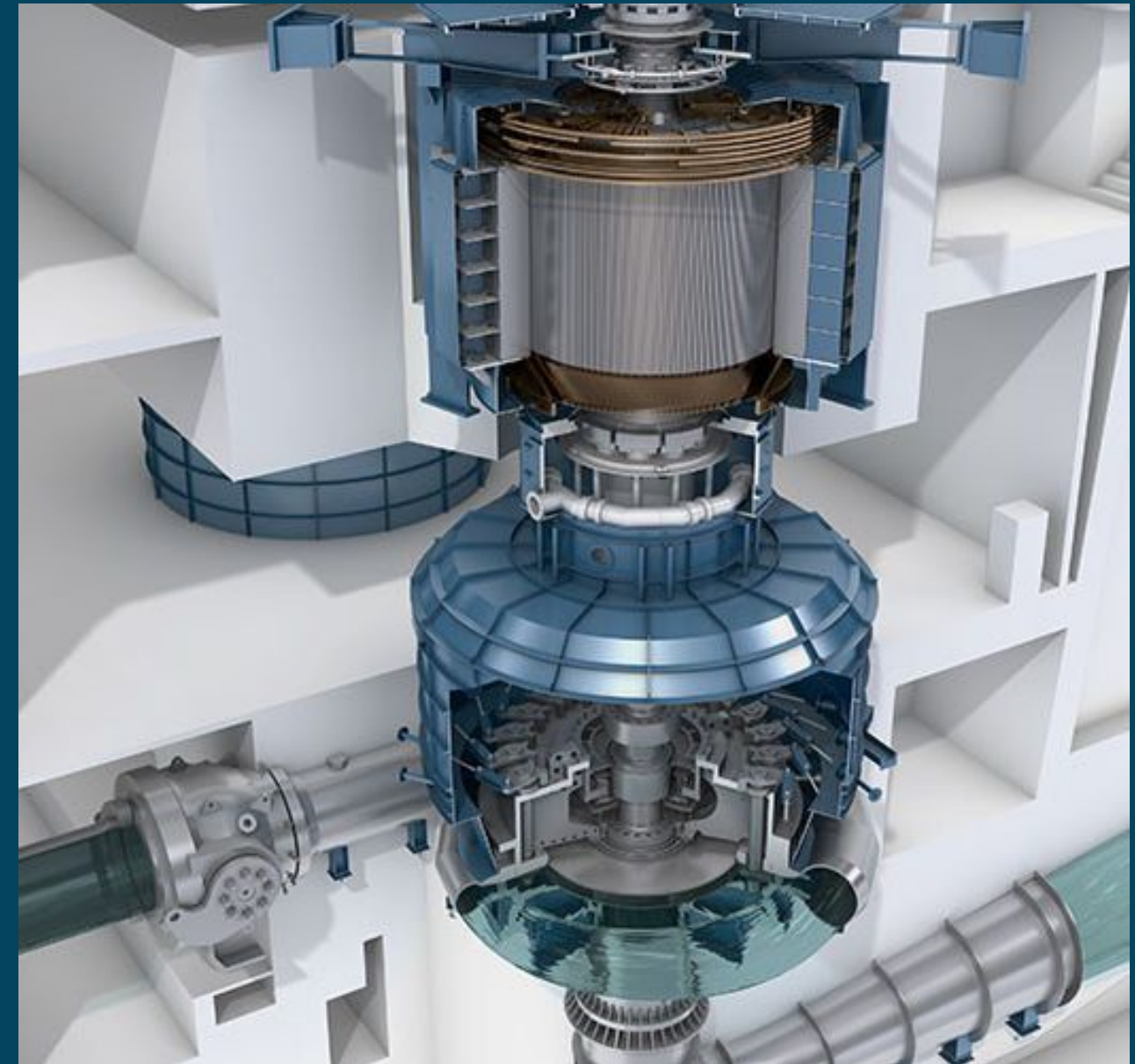
We hope this pitch blows your socks off

WHAT WE SOLVE: THE PROBLEM

- Modern water systems waste giggawatts of energy every second
 - Worsens immediate climate crisis
 - Costs building owners and managers

How We Solve It: The Solution

**ELECTROMAIM: DEVELOPER MICRO
HYDROGENATORS INSTALLED INSTEAD
OF OR IN UNISON WITH PRVS.**



Our Product and Business Model

INSTALLMENT. MAINTENANCE. DEVELOPMENT



Micro-Hydro-
Generators



Engineering
Installation Teams



Development and
Manufacturing
Teams

Our Market

VALIDATED THROUGH CUSTOMER DISCOVERY

Customer Segment: Owners and Managers of tall buildings, especially multi-tenant commercial buildings

80% of reported actively searching for energy saving tech

100% of have settled for un-profitable solutions

POTENTIAL MARKET SIZE

- **132 Buildings with 70+ Floors**
- **512 Buildings in HK and 297 in NYC with 35+ Floors**

Market Strategy and Competition

1) Meetings with managers, owners, and developers

2) Utilizing Energy Management Firms

3) Management and Development Conferences

Most competitors' solutions produce no profits for customers. Those that do have invasive solutions with immense up-front costs.

Financials

Revenue	Year 1	Year 2	Year 3		
Units and Installation	\$ 4,000,000	\$14,250,500	\$ 40,550,000		
Profit-Sharing Program	\$ 3,500,000	\$11,470,000	\$ 28,970,000		
Insurance	\$ 24,000	\$ 120,000	\$ 504,000		
Total Sales	\$ 7,524,000	\$25,840,500	\$ 70,024,000		
Expenses					
Cost of Goods sold including installation	\$ 3,000,000	\$ 9,250,000	\$ 16,595,000		
Cost of Maintenance Service	\$ 10,000	\$ 110,000	\$ 410,000		
Gross Margin	\$ 4,514,000	\$16,480,500	\$ 53,019,000		
Operating Expenses*	\$ 100,000	1,000,000	3,000,000	<i>*from projections minus cost of gc</i>	
Net Income	\$ 4,414,000	\$15,480,500	\$ 50,019,000		
Assumptions					
Projects	2	10	30		
Project Price Range	\$1,250,000-\$3,000,000	\$250,000-\$10,000,000	\$250,000-\$10,000,000		
Profit-Sharing Program Annual Profits	3,500,000	11,470,000	28,970,000		
Employees	3	7	11		
Valuation	Year 1	year 2	year 3		
Cashflows	\$ 4,414,000	\$15,480,500	\$ 50,019,000		

Team



Yoelle Gulko
CMO



Dylan Kassin
CEO and Founder

Engineering Team



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