# Praneet's challenge details for challenge: Solar

# **Prize Round 6**

Generated at Sun Oct 02 2022 15:35:11 GMT-0400 (Eastern Daylight Time)

#### **Explanation**

Solar Insolation Data, Rooftop Solar Installation Structures and Materials, Solar Inverters, Power Electronics for Solar PV Applications, Electronics Manufacturing

### **Key Needs**

- Procurement of Raw Materials (1 / 5): The Team can manage raw materials procurement.
- Manufacturing (5 / 5): Proposed solutions are hardware intensive involving both electronics manufacturing and mechanical devices.
- Product Design (3 / 5): Product design services such as CAD for mechanical elements and PCBs for electronics may be needed.
- Fabrication & Prototyping (3 / 5): The Team Captain owns a power electronics laboratory and can manage electronics fabrication, however the team needs help with CNC tools and machinery for mechanical parts.
- Business Development & Commercialization (3 / 5): Entry into a mature market with novel offerings will be challenging.
- Strategy (3 / 5): Need help with make vs build strategy, initial market segment selection, partnerships and so on.
- Testing and Validation (4 / 5): Team will appreciate the availability of sites in the field or similar settings.
- Product Development (3 / 5): This will be similar to Hardware Development
- Utility Scale (1 / 5): Initial target market will be residential.
- Science, Research and Development (3 / 5): Guidance from U.S. Govt. R&D Labs will be appreciated.
- Technical Analysis (2 / 5): Verification of proposed technical analysis by government research labs will be appreciated.
- Funding & Investments (3 / 5): Additional funding will be appreciated and will allow for quick experimentation and outsourcing of design and development.
- Hardware Development (3 / 5): The team will be capable of putting together prototypes, however will need help with CAD for machined parts and electronics assembly as required.
- System Design (3 / 5): System design assistance will be needed mainly from compliance or safety testing requirements.
- Software Development (1 / 5): Developing GUI for monitoring, collecting and analyzing the energy generation and health of the system will be needed but will be optional for the prototyping phase.
- Marketing 8 Promotion (2 / 5): The team can explore available social modic channels

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- Robotics (1 / 5): No explanation
- Legal, Insurance, and Public Policy (3 / 5): The team does not have expertise in this area however this area is not essential for the first two phases.

## **Matches**

1. <u>GoSun</u>: 88.43%

2. Circuit Launch: 87.97%

3. Positive Deviancy: 87.93%

4. Georgia Institute of Technology: 87.89%

5. Solar Inventions: 87.08%

6. BlochSoft Technologies Inc: 87.07%

7. <u>Weldlogic Inc.</u>: 86.35%

8. <u>loT Conduit</u>: 86.31%

9. <u>mHUB</u>: 86.31%

10. International Business and Technology Service Corporation: 86.31%