

Palak Jain's challenge details for challenge: [Solar](#)

[Prize Round 6](#)

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Explanation

1. We need help in Market Research and Customer discovery to validate our hypothesis .
2. We need Customer Pilots

Key Needs

- Business Development & Commercialization (5 / 5): *No explanation*
- Strategy (3 / 5): *No explanation*
- Utility Scale (5 / 5): *No explanation*
- Marketing & Promotion (5 / 5): *No explanation*

Matches

1. [ARKASA](#): 87.50%
2. [Larta Institute](#): 87.50%
3. [Dynamhex Inc.](#): 85.42%
4. [EST Venturi Systems LLC](#): 85.42%
5. [Built Environment Technology Alliance](#): 85.42%
6. [NextEnergy](#): 83.33%
7. [BLUE Excelerator \(Blue Institute\)](#): 83.33%
8. [Grid Catalyst](#): 83.33%
9. [SkyPoint Studios](#): 83.33%
10. [HomeMe Group, Inc.](#): 83.33%