

Getoptimaltech's challenge details for challenge:

Solar Prize Round 6

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Explanation

pilots , testing , diversity support , marketing

Key Needs

- Business Development & Commercialization (2 / 5): Our team has deep BD and commercialization experience . However, use of technology for disaster relief, military, and government customers requires differentiated sales strategies .
- Software Development (3 / 5): Our technology is unique and cannot use commercial SW such as HelioScope . We will need to develop a similar SW for our tech for our customers .
- Technical Analysis (2 / 5): As we iterate on performance and submit our tech for commercialization , we are interested in expert insight on optimal packaging strategies .
- Hardware Development (3 / 5): As we iterate on performance and submit our tech for commercialization , we are interested in expert insight on optimal packaging strategies .

Matches

1. [Center for Energy Research](#): 88.01%
2. [mHUB](#): 88.01%
3. [NAVIA ENERGY INC](#): 88.01%
4. [Clean Energy Business Incubator Program \(CEBIP\) at Stony Brook University](#): 88.01%
5. [NextEnergy](#): 88.01%
6. [BlochSoft Technologies Inc](#): 88.01%
7. [North Shore InnoVentures, Inc.](#): 88.01%
8. [North Shore InnoVentures](#): 88.01%
9. [BLUE Exclerator \(Blue Institute\)](#): 88.01%
10. [Grid Catalyst](#): 88.01%