

# Palak Jain's challenge details for challenge: [Solar](#)

## [Prize Round 6](#)

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### Explanation

Customer Development and Discovery

Business Development

Validation of Value Proposition

### Key Needs

- Business Development & Commercialization (5 / 5): *No explanation*
- Funding & Investments (5 / 5): *No explanation*
- Testing and Validation (4 / 5): *No explanation*
- Manufacturing (5 / 5): *No explanation*
- Legal, Insurance, and Public Policy (5 / 5): *No explanation*
- Utility Scale (5 / 5): *No explanation*

### Matches

1. [Positive Deviancy](#): 83.37%
2. [Larta Institute](#): 82.12%
3. [Circuit Launch](#): 82.12%
4. [New Mexico Clean Energy Resilience and Growth](#): 82.12%
5. [Built Environment Technology Alliance](#): 81.41%
6. [EST Venturi Systems LLC](#): 80.95%
7. [Center for Future Energy Systems \(CFES\) at Rensselaer](#): 80.89%
8. [GoSun](#): 80.83%
9. [BLUE Exceleator \(at Blue Institute\)](#): 80.83%
10. [BlueTree Allied Angels](#): 80.83%