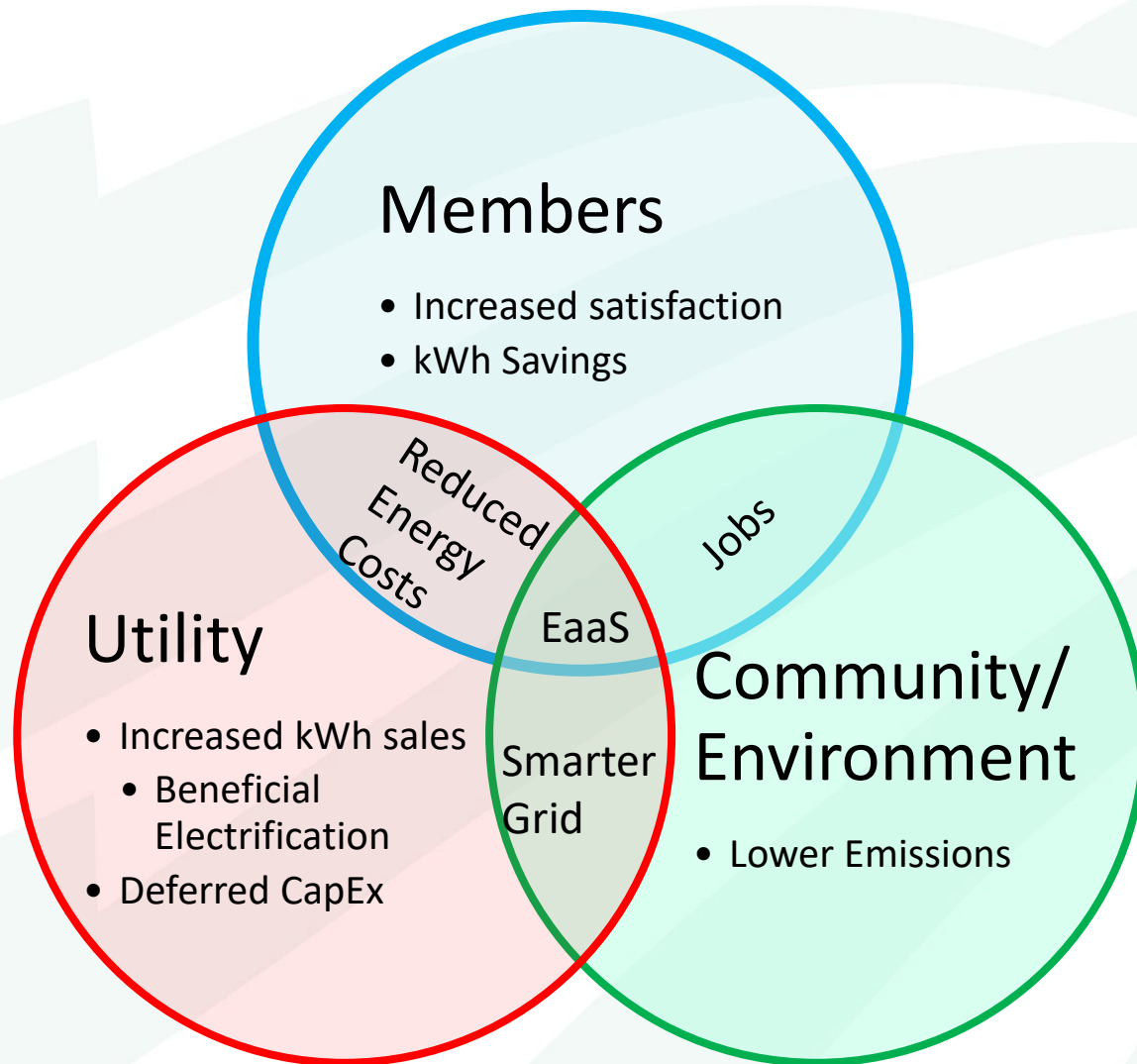


NRECA's Partnership Framework

Partnership Objectives

- Develop win-win-win relationships between utilities, communities and technology providers
- De-risk replicable/scalable projects
 - Conduct preliminary engineering analysis - microgrid feasibility studies
- Apply for project funding
 - IIJA/IRA
 - OCED ERA
 - OCED Prize
 - USDA New ERA



Partnerships being sought

- Industry
 - OEMs
 - Key Accounts
- Educational Institutions
 - Local Colleges
 - School Districts
- Local Community
 - Workforce Assn
 - Builders Assn
 - Contractors

Risk Mitigation

- Feasibility Studies
- Extended Warranties