



Energy Efficient Habitats in East Tennessee

- Overcoming homeowner resistance to change using the proven Habitat relationship model
- Leveraging long-term partnerships with homeowners, funding agencies, subcontractors, and volunteers
- Scaling across more than thirty years of construction, 90 homes, and 50 Habitat affiliates – just in Tennessee!
- Building on a smoothly functioning team that knows how to find and stretch funding dollars and volunteer hours
- Targeting the equity eligible homeowners that make up the majority of our Partner Families