



# Deep Retrofits, Shallow Pockets in Rural Virginia

## Pilot: S.A. Robinson Apartments in Pembroke, VA

### Who is Community Housing Partners?

✓ 501(c)(3) started in 1975 doing home repairs in rural southwest Virginia	✓ Mission: to create homes and communities that are healthy, sustainable, and affordable
✓ Began weatherization services in 1976	✓ Owns and operates 86 affordable multifamily properties in Virginia
Priorities: resident health, environmental stewardship, data-driven decision making to inform replicable and equitable investments	

### 2022-2024 CHP Strategic Plan Goal:

Prioritize decarbonization on CHP's owned portfolio through 1) Energy Solutions retrofit work; 2) Asset Management capital improvements; and 3) Real Estate Development comprehensive rehabs (LIHTC).

**Challenge:** How to prioritize this work in rural, mission-driven multifamily communities that don't flow enough cash for capital reinvestment into deep retrofit work?

**Solution:** Partner → Pilot → Measure → Scale

