

## Technical Assistance Request

From members of the American-Made Network:

- Customer identification and lead generation support
- Segmentation - to focus our product development efforts
- Pricing strategy
- Marketing methods
- Identification of complementary products and services for partnership opportunities (example: substation / power intelligence)
- Insights on alternative solutions and their value
- Talent acquisition (for growth), mostly software development
- Investors (for an upcoming Seed Round)
- Regulatory assistance (ensuring we are compliant with government standards)

From national labs

- National Renewable Energy Lab: Integration with NREL data applications to connect their data with more of what developers need.
- Lawrence Berkeley National Lab: Create an automated process for generating machine readable solar ordinance data.
- Sandia National Lab: Development of aspects of our product specific to concentrated solar power.