



Technical Assistance Request

Greengrid is building 3 things:

1. An ecosystem of buyers and suppliers to incentivize more rooftop solar projects through private capital
2. An intelligent data platform that analyzes, defines and identifies high-impact projects (measured by increased value of a dollar)
3. The underlying infrastructure for transparency and traceability, building more industry trust and openness to transact

We believe in the power of collaboration across the industry to support and accelerate each other. Hence, we have identified key organizations in the American-Made network that can accelerate us. In return, we are excited to partner together to further accelerate the clean energy transition equitable and sustainably.

| Greengrid product | Goal | Type of partners that can help | American-Made network partners that can help |
|---|---|--|---|
| Ecosystem of buyers and suppliers for rooftop solar | Build out buyer network through value prop refinement | <ul style="list-style-type: none"> ● Businesses who care about climate and energy equity ● Channel partners who can reach buyers in RECs, carbon credits | <ul style="list-style-type: none"> ● The Clean Energy Business Network |
| | Build out supplier network | <ul style="list-style-type: none"> ● Solar installers, developer, system designs ● Distributed generation manufacturers ● Solar project connectors to generate reach across U.S. states and communities | <ul style="list-style-type: none"> ● Solar Energy Industries Association ● The Clean Energy Business Network ● All Energy Solar ● New Energy Equity ● ConnectDER ● Clean Energy States Alliance ^ ● EnergySage ^ ● Solar United Neighbors ^ ● CollectiveSun ^ ● Grid Alternatives^ ● Black Owners of Solar Services^ ● RE-volv^ ● PosiGen^ |
| | Partner with Solar Project Financers | <ul style="list-style-type: none"> ● Organizations who can increase our funding pool for creative capital structures for larger | <ul style="list-style-type: none"> ● VertueLab |



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|-----------------------------------|--|---|--|
| | | projects, or for projects where corporate funds are insufficient | |
| | Receive clean energy-specific go-to-market mentorship | <ul style="list-style-type: none"> Organizations that have experienced builders and operators in the clean energy space | <ul style="list-style-type: none"> Earth Foundry NextEnergy Center |
| Data intelligence platform | Access accurate, updated and relevant clean energy public data sets | <ul style="list-style-type: none"> Organization with clean energy data for automated data ingestion Organizations with impact data and research Organizations that aggregate solar policy and incentive data | <ul style="list-style-type: none"> National Renewable Energy Laboratory (PVWatts) Lawrence Berkeley National Laboratory DOE (LEAD, IRA Energy Community) EPA (e-Grid, AirNow) DSIRE[^] |
| Infrastructure | Promote interoperability across existing systems | <ul style="list-style-type: none"> U.S. national registries for EACs | <ul style="list-style-type: none"> M-RETS * North American Renewables Registry * |
| | Pull inverter data for future tracking and to uphold methodology's accuracy | <ul style="list-style-type: none"> Top inverter companies per particular states (ie 50%+ penetration) Top 3 inverter companies in the U.S. | <ul style="list-style-type: none"> Enphase ^ SolarEdge ^ |
| | Co-create the highest governance and standards for small-scale systems; become an adopted system of record | <ul style="list-style-type: none"> U.S. well-recognized standards for excellence in voluntary carbon markets | <ul style="list-style-type: none"> Green-e ^ Verra ^ Gold Standard ^ |

[^] These organizations are not affiliated with the American-Made network, but we believe the network can help us identify and reach the best contact there.

* We are already in contact with these organizations

Word count: 427