

## Identifying Areas of Assistance for Solar Solutions

At EKI, we pride ourselves on the unmatched expertise and dedication of our team. Our core strengths lie in technological development, comprehensive market analysis, and astute business expansion strategies. Our team's collective drive has positioned us at the forefront of the solar industry's vanguard. However, as with any innovative venture, there exist specific areas where external expertise could bolster our endeavors to revolutionize the solar sector. We are actively seeking collaboration in the following domains:

1. **Manufacturing and Distribution:** While our concepts and technologies are top-notch, realizing their market potential necessitates collaborations with experienced manufacturing and distribution partners specializing in solar panels. By forging partnerships with the right entities, we aim to enhance our production capacity, ensure quality assurance, and foster a seamless distribution network.
2. **Vertical Solar Panel Design & Installation:** Our aspiration is not just to cater to existing markets, but to innovate and expand the solar panel application spectrum. We are eager to work with specialists who can help design and install solar panels tailored for vertical integrations. This will enable us to venture into uncharted territories and redefine the bounds of solar applications.
3. **Software Tool Awareness & Training:** The solar industry is rapidly evolving, with software tools becoming pivotal in maximizing efficiency. We seek expertise in training and familiarizing our team with advanced software that facilitates accurate calculations of solar irradiance, especially for our uniquely positioned solar panels. This would significantly enhance our project's precision and optimization capabilities.

In essence, the potential collaborations with national labs, private facilities, and esteemed members of the AmericanMade Network would be invaluable to us. Their unique capabilities can bridge the identified gaps, and together, we can shape a brighter, more sustainable future. We are excited about the prospect of members from the American-Made Network joining us in our journey, thereby mutually benefiting and earning Recognition Rewards for their invaluable assistance.