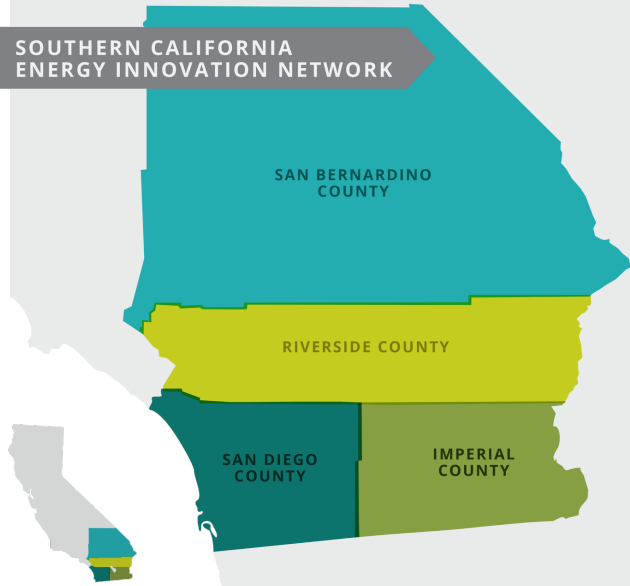




SOUTHERN CALIFORNIA
ENERGY INNOVATION NETWORK
Imperial | Riverside | San Bernardino | San Diego



SOUTHERN CALIFORNIA
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Pilot Project Referral Program

- Facilitate matchmaking between pilot hosts and startup companies based on specific needs and priorities
- Leverage Cleantech San Diego members and partners (logos above) to help regional energy entrepreneurs secure pilot projects with public, private, and academic institutions.
- Fill a known gap for startups that are challenged to find pilot sites to prove the technical readiness and market value of their cleantech solutions and raise capital.

Benefits to Energy Startups

- Secure pilot demonstration projects
- Bridge the “pilot valley of death”
- Prove their technology
- Attract capital
- Accelerate market traction
- Deploy clean technologies in disadvantaged communities
- Build regional partnerships