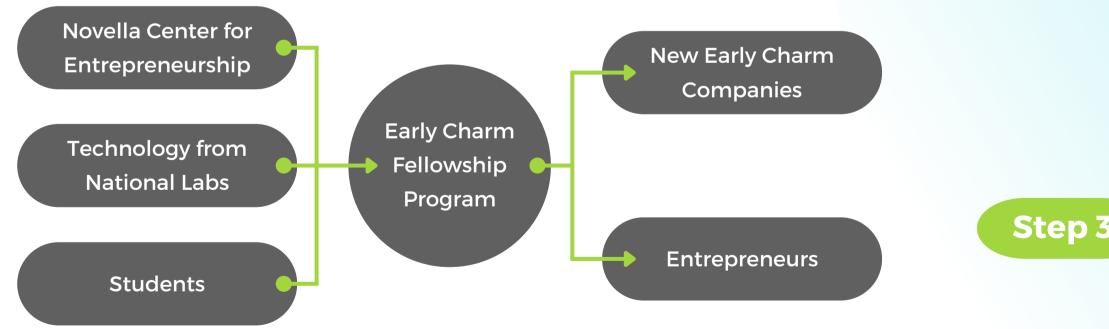
## EarlyCharm **EPIC FELLOWSHIP PROGRAM**

Early Charm's goal is to establish a venture fellowship program that addresses Lab-to-Market challenges in collaboration with national laboratories. Increasing diversity, equity and inclusion in science and technology, in the disadvantaged Baltimore area.



NOVELLA CENTER FOR ENTREPRENEURSHIP

The fellowship will recruit from HBCUs and other local Baltimore universities. In our partnership with National Renewable Energy Laboratory (NREL), we will scout 3-6 technologies for our first cohort to commercialize.

Fellowship programming will be supported by the Novella Center for Entrepreneurship. Throughout the fellowship the participants will evaluate the technology for market fit, conduct customer discovery interviews, engage with potential partners, identify grant opportunities, and propose limited-scope feasibility studies.

Early Charm will create new companies from the most promising of technologies, committing resources such as funding and manpower to execute on the feasibility study provided by the fellows. This will allow us to create the pipeline from DOE technology into the proven Early Charm model. The companies that are formed will grow into businesses that will increase the manufacturing base in Baltimore.