

335 Madison Ave
New York, NY 10017

Decisive Point is a venture capital firm investing in critical technologies for defense, energy, and infrastructure. We invest in founders on a mission, driving innovation across the industries critical to building a secure, healthy, and sustainable future. Our approach amplifies the impact of our investments and creates long-term value for our investors.

<https://www.decisivepoint.com/>

From 2021 - 2023, our accelerator alumni companies secured \$307M+ in trusted private capital and \$98M+ in government contracts from across government agencies.

Focus Areas: Lab-to-Market (national lab IP) and Sector Specific (national security)

Supporting Founders on a Mission

The Quest Accelerator by Decisive Point is an incubator and accelerator to expand critical technology innovation and manufacturing capacity at the State and local level, supporting early-stage technologies for mission success in public and commercial market. Funded by the DoE's Energy Program for Innovation Clusters (EPIC), The Quest Accelerator will launch its Energy Impact iteration alongside Maryland economic development partners to strengthen the ecosystem for growth startups in the region.

The Quest Accelerator for Energy Impact uniquely combines traditional accelerator strengths with a focus on de-risking technology for private investment and leveraging federal R&D resources. The accelerator recruits early-stage startups that (1) have licensed national lab IP or are interested in adding national lab IP to their portfolio (2) are at a stage where they seek private investment to scale (3) are building technologies that solve our nation's greatest energy and security challenges (4) are based in Maryland or seeking to collaborate within the Maryland energy ecosystem

Accelerating from Mission to Market

The Quest Accelerator identifies and de-risks top critical technology companies while guiding them toward a growth stage through five pillars:

Trusted Network: Accelerators are defined by the quality of the social network of mentors, investors, and customers they bring to the table for their cohort and the ability to activate ecosystems around a common cause. The team at Decisive Point brings its mission-driven network of government end-users and investors for Quest Accelerator cohort companies and alumni.

Customer Discovery: Creates Tech interchange opportunities with government and commercial mentors identifying market needs and inform product development.

Experimentation: Opportunities for rapid learning, adaptation, and optimization of solutions, de-risking and validating technologies for private investment

Access to Capital: Connects founders with a network of 150+ trusted U.S. investors with financial resources to support their growth and development.

Local Economy: Fosters job creation connecting startups to top talent while bolstering local workforces and supporting an innovation-driven economy.



MARYLAND ENERGY INNOVATION INSTITUTE



Decisive Point



MARYLAND TECH COUNCIL
ADVANCING LIFE SCIENCES AND TECHNOLOGY



Lawrence Berkeley National Laboratory



Idaho National Laboratory

