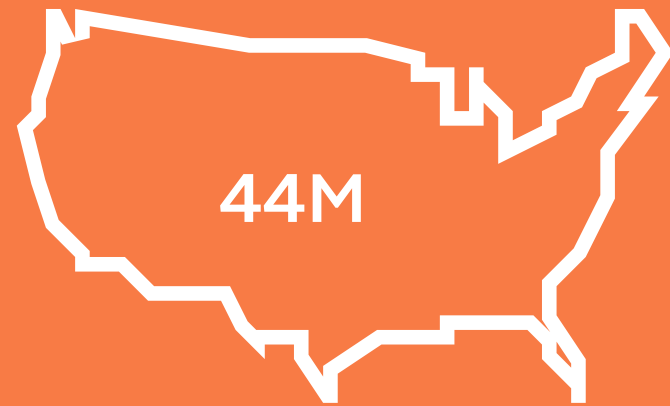


# FRAM ENERGY

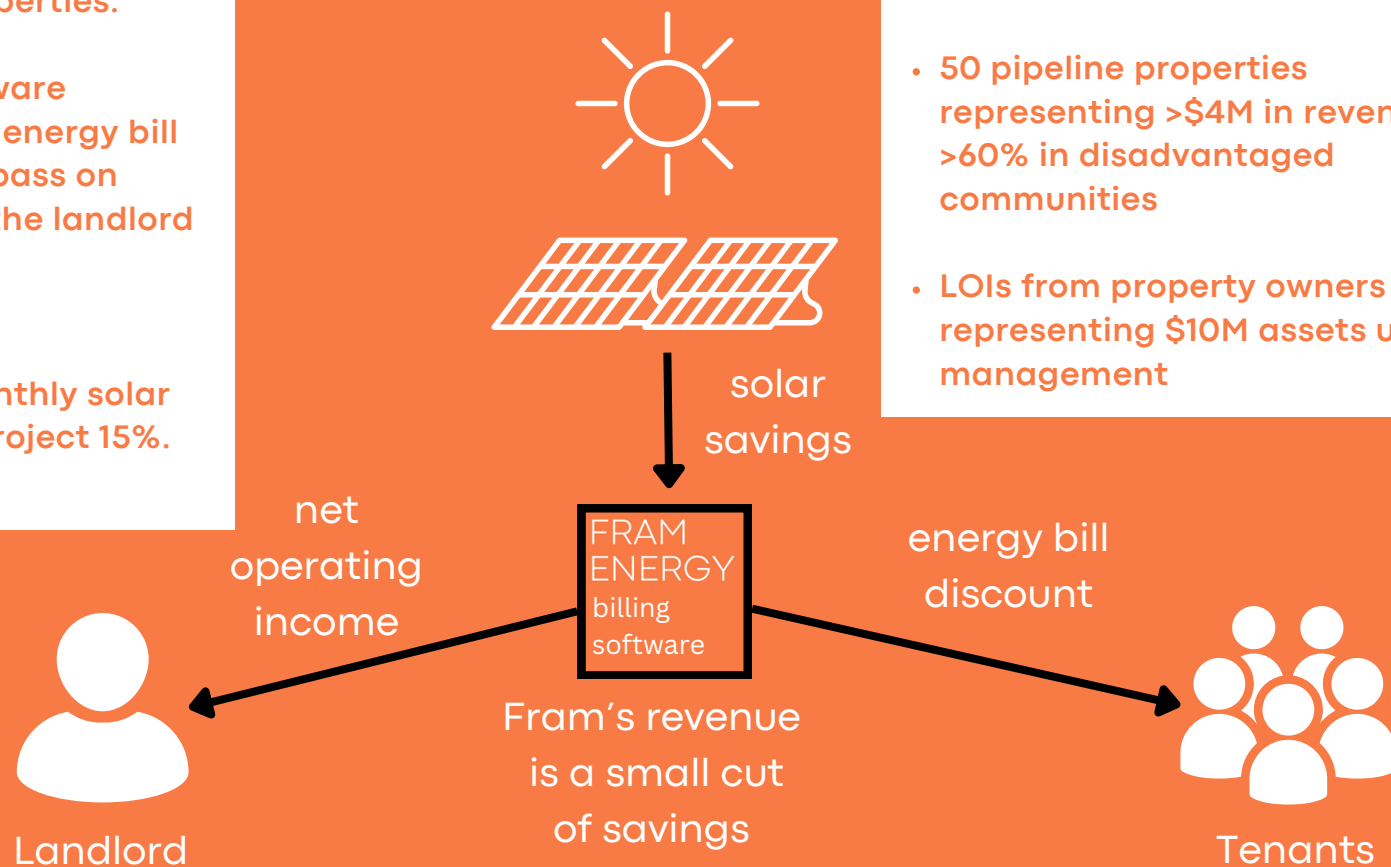
Bringing solar to the underserved rental market.



Rental homes represent a >400 TW/year unrealized opportunity for the solar industry

## How it works

- Fram Energy works with owners to deploy solar on their multifamily rental properties.
- Our virtual utility software becomes the tenant's energy bill portal, allowing us to pass on solar savings to both the landlord and the tenant.
- Our revenue is a small percentage of the monthly solar savings, for our first project 15%.



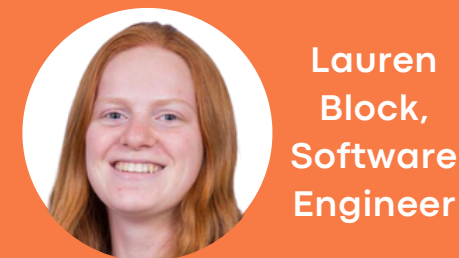
## Traction

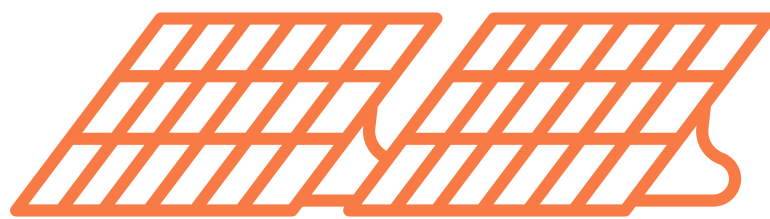
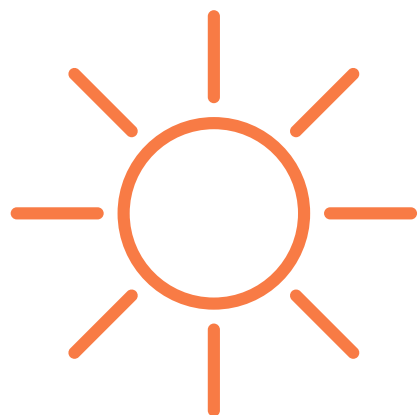
- First project & first revenue from April 15th!
- 50 pipeline properties representing >\$4M in revenue, >60% in disadvantaged communities
- LOIs from property owners representing \$10M assets under management

## Supported by



## Powered by





solar savings



FRAM  
ENERGY  
billing  
software

net  
operating  
income



Landlord

energy bill  
discount



Tenants

Fram's revenue  
is a small cut  
of savings



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