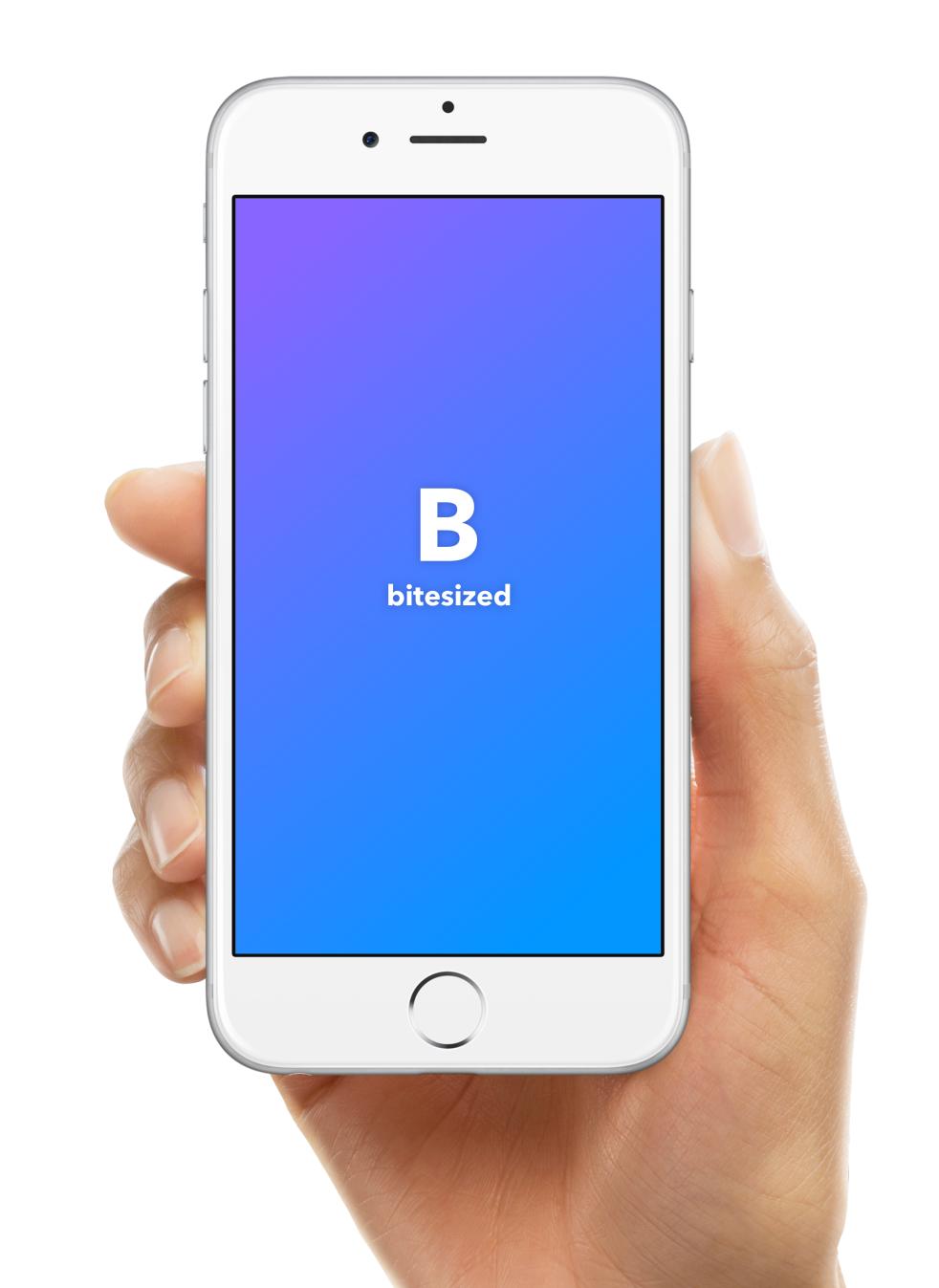
# Health, in **bitesized** increments



According to the Centers for Disease Control and Prevention, **86 percent of the country's healthcare spending is on people with chronic diseases**.



# Heart Disease

27 million Americans 1 out of every 4 deaths

bitesized



# Diabetes

More than 30 million Americans 7th leading cause of death

bitesized





bitesized

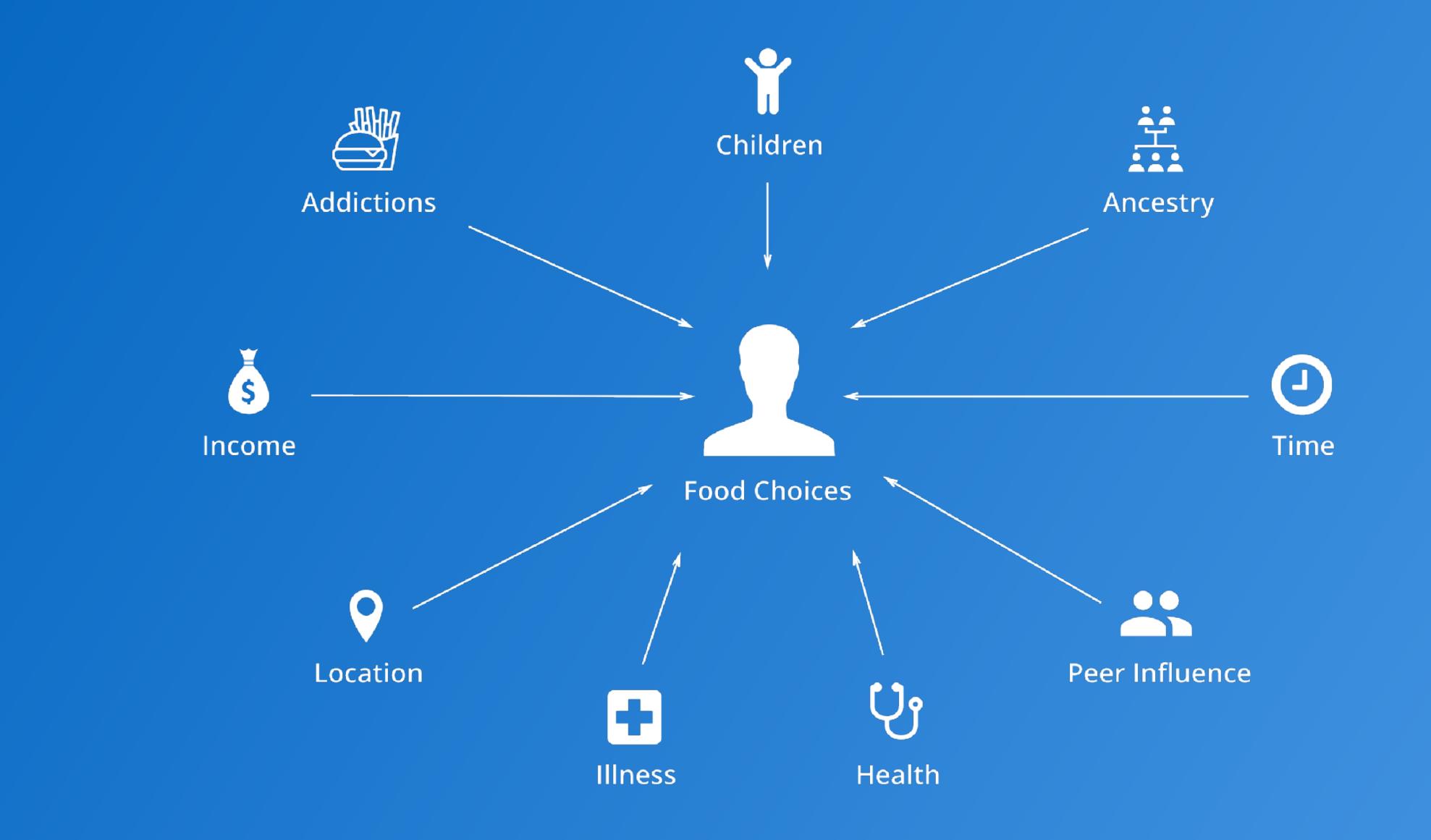
# **\$500 billon**

per year in medical costs treating diabetes and heart disease alone



The good news? These diseases can be alleviated if not prevented through healthy eating.





...the issue is that diet change is exceptionally difficult because of the multiplicity of factors that weigh on our food choices.

### To understand this complexity, we went into peoples homes and spoke with them.

By observing people motivated to make a diet change, the obstructions and difficulties in adopting a healthier diet surfaced naturally.



Therefore, bitesized will...

Make dietary support more accessible

Provide structure and guidance around small, incremental changes

Paint a picture of daily diet with minimal effort

Minimize the confusion often involved in adopting a healthier diet

Cultivate human-to-human support





### ...that's when we brought in the dietitian...



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**Dietitians provide...** 

the highest level of nutrition counseling personally tailored advice intuitive guidance emotional support practical steps

### The problem is that...



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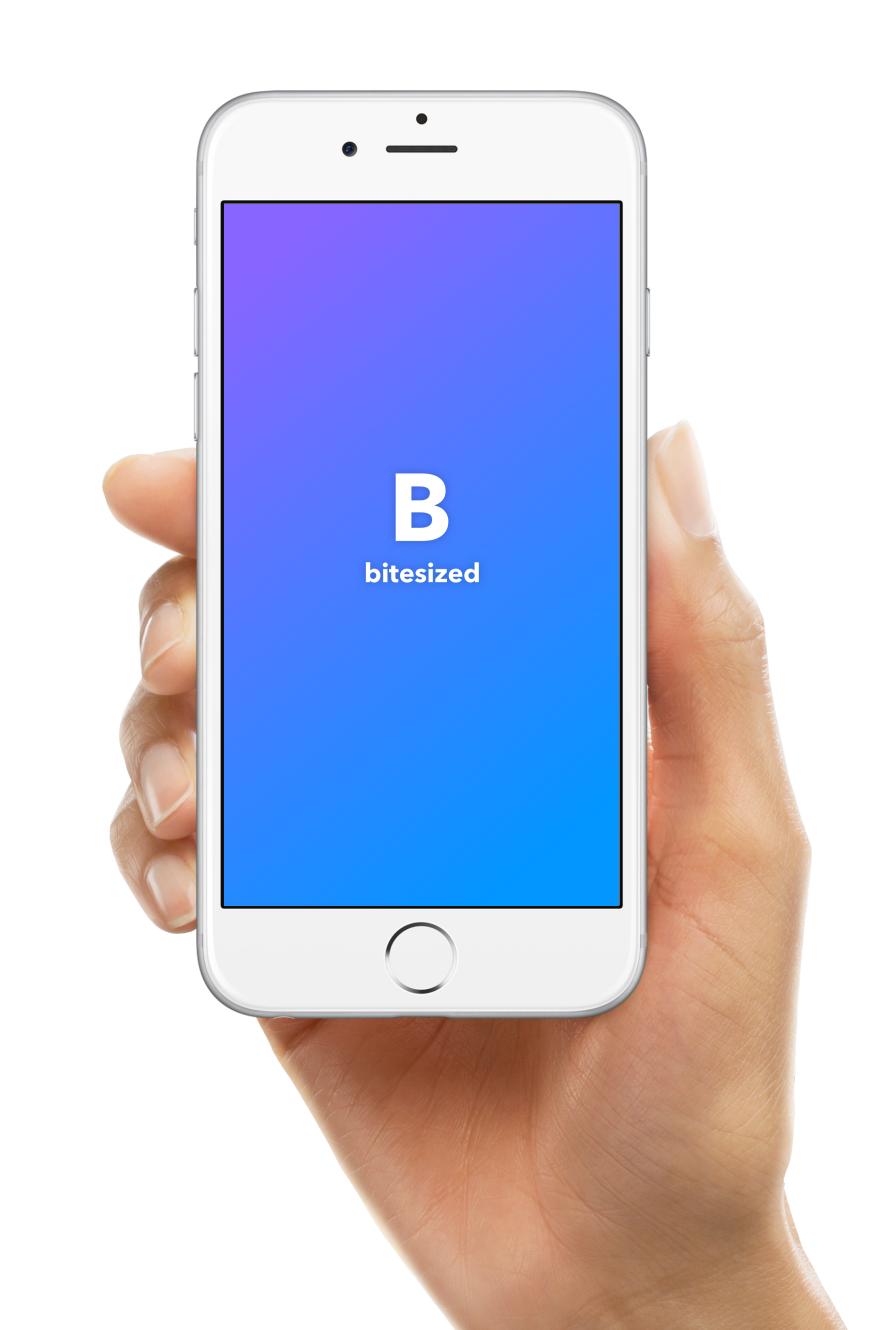
The average meeting between a dietitian and a client is between 30 and 90 days.

Dietitians rarely have a full understanding of what their clients eat.

## Introducing bitesized

A mobile application that allows dietitians to provide clients with consistent, personal support







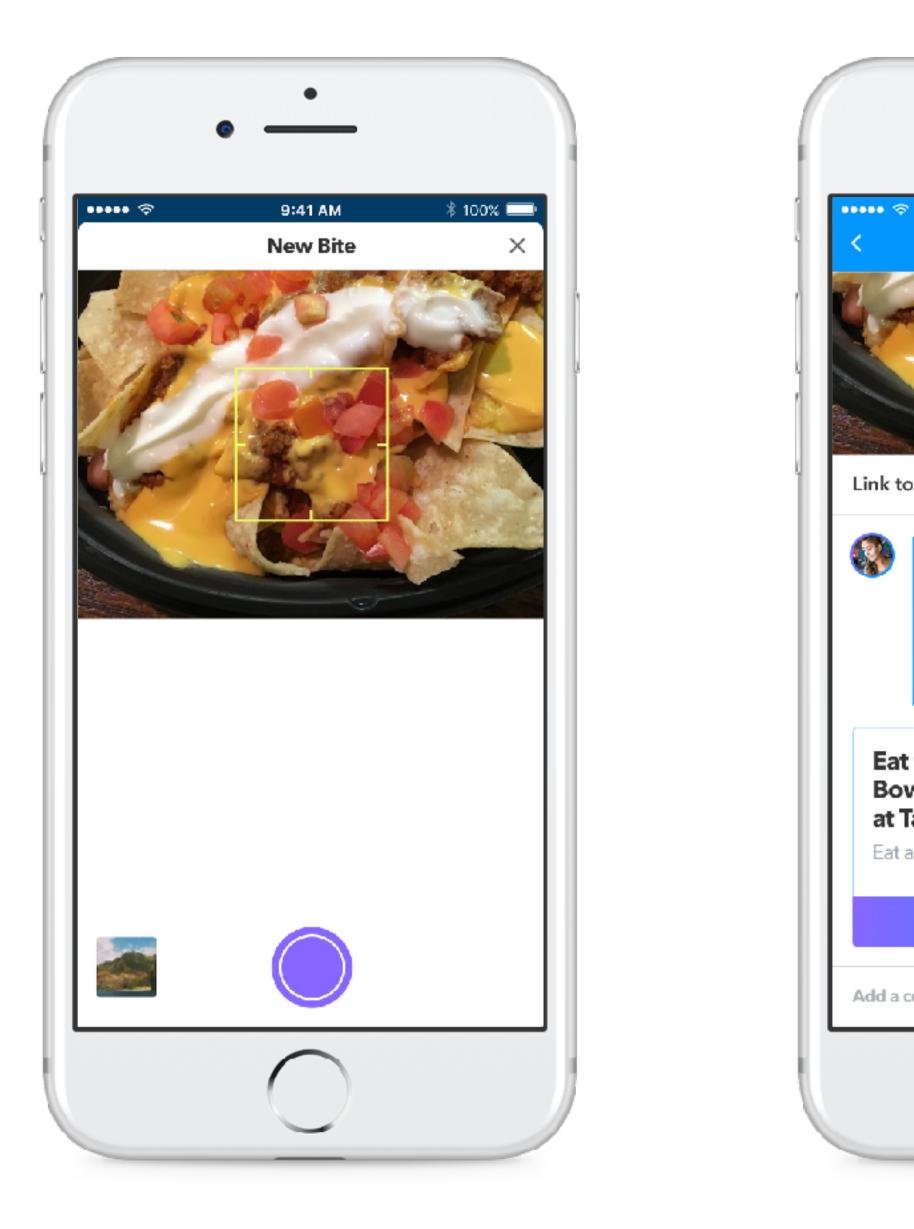


### **Initial Meeting**

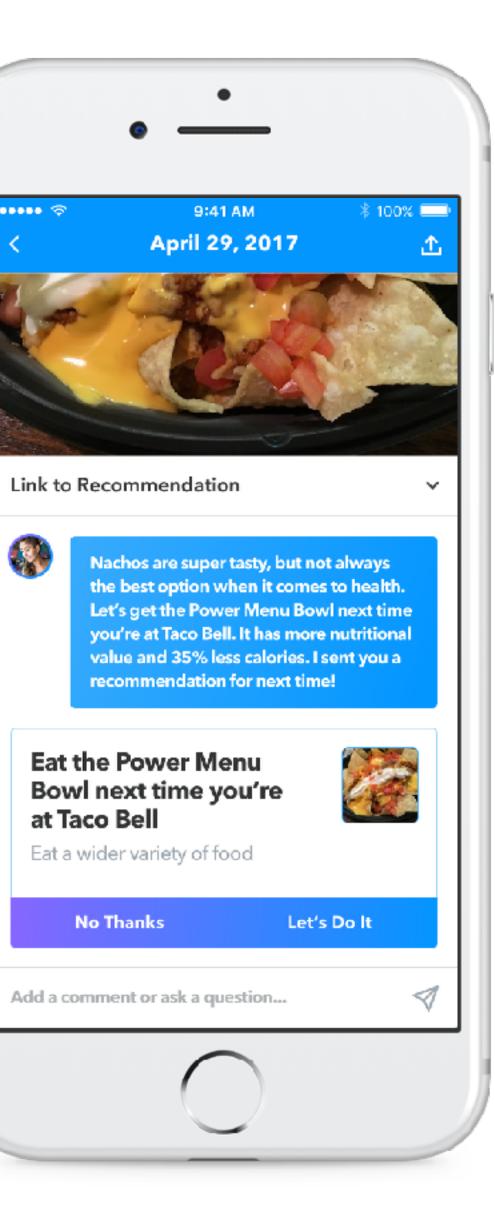
Create rapport and an understanding of current habits with food

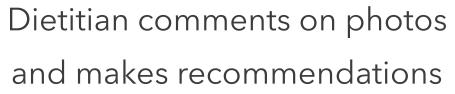
# **Establish Goals** Discuss desired results from the experience

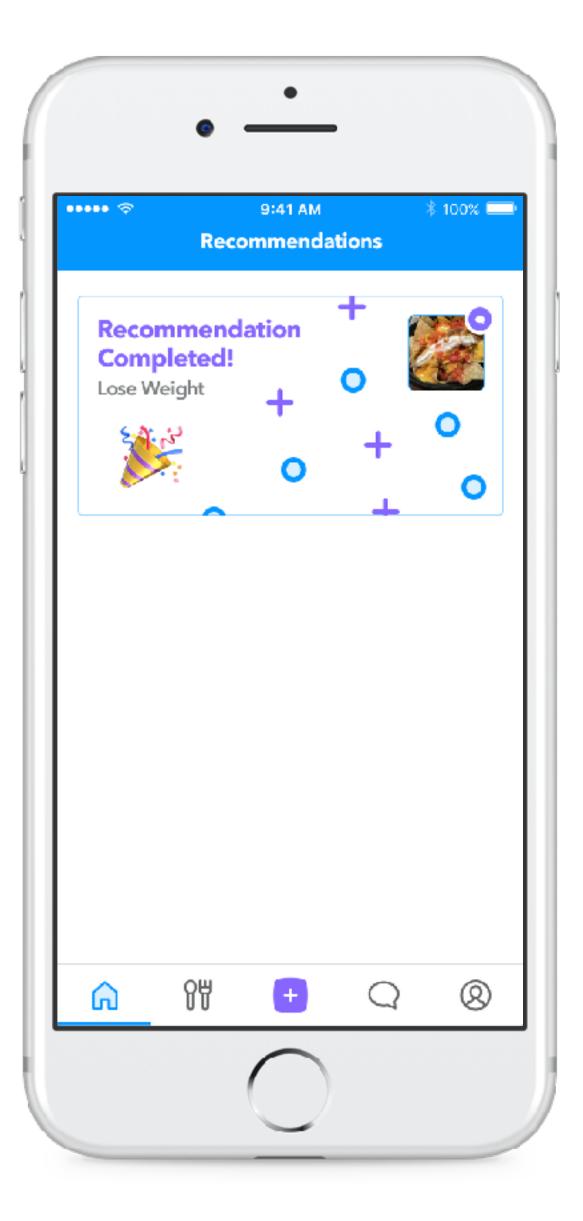
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Client takes photos of their food







Client adopts recommendations

Value Promise

We promise to provide a path of incremental change towards a healthier diet



### **Pilot: Testing the Core**

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Does it work?



# We ran a test with 1 dietitian supporting 3 clients for 7 days

## **Pilot Highlights -** *Riley*

### Tue

Wed T

Thu Fri



9:42 AM

### Jess

Nice choice on the fresh berries they are a great way to eat your rainbow! Granola can be a very calorie dense option. If you do go for it keep serving to ~1/4 cup.

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### Sat Sun **Mon**



3:12 PM

### Riley

Afternoon snack. Peach Greek yogurt, with less than 1/4 cup granola :))



## **Pilot Highlights -** *Casey*

### Tue



3:00 PM

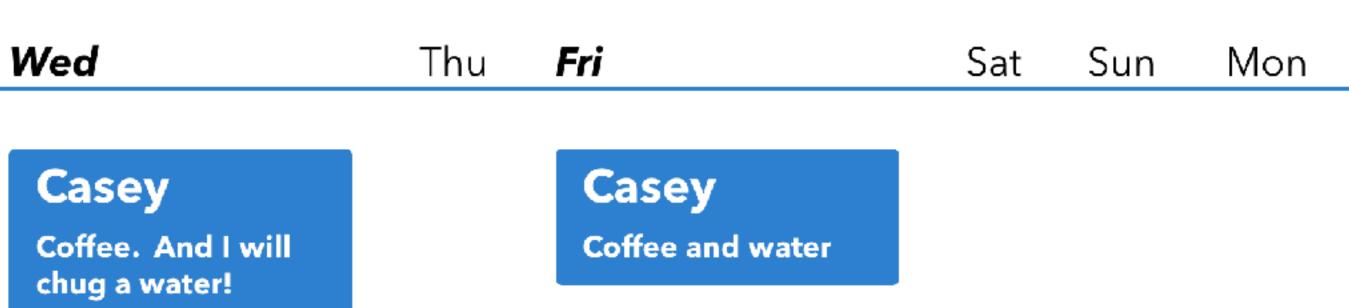


4:46 PM

### Jess

Don't forget to drink some water! Coffee can be dehydrating.

Casey 2 of these (chugged)





## Pilot Highlights - Mark

#### Tue

Wed Thu



8:46 AM

### Jess

Let's try to reach for a whole fruit, nuts or veggie if you are looking for a mid morning snack. That will help to balance your blood sugar until lunch.



12:35 PM



#### Jess

Would love to see some fresh fruit or veggies on that plate :)

#### Fri Sat Sun Mon

12:10 PM



3:37 PM

#### Jess

Today let's shoot for 4 1/2 cup servings of veggies. Happy Monday!



11:55 AM



## **Pilot Highlights -** Mark

#### Tue





8:46 AM



12:35 PM



Jess

Would love to see some fresh fruit or veggies on that plate :)

### "It kept me conscious about what I was actually eating next."

#### Jess

Let's try to reach for a whole fruit, nuts or veggie if you are looking for a mid morning snack. That will help to balance your blood sugar until lunch.

#### Fri Sat Sun Mon

12:10 PM



3:37 PM



Jess

Today let's shoot

veggies. Happy

for 4 1/2 cup

servings of

Monday!

11:55 AM

-Mark



## **Pilot Highlights -** Mark

#### Tue





8:46 AM



12:35 PM



Jess

plate :)

### Jess

Let's try to reach for a whole fruit, nuts or veggie if you are looking for a mid morning snack. That will help to balance your blood sugar until lunch.

#### Fri Sat Sun Mon

12:10 PM



3:37 PM

Would love to see some fresh fruit or veggies on that

servings of veggies. Happy Monday!

Today let's shoot

for 4 1/2 cup

Jess



11:55 AM

"At first it was hard to remember to take pictures, but then I got into the groove." -Mark



# **Dietitian feedback**

### "It doesn't feel like [the client] is making a huge time and effort commitment. Feels like an easy step into making healthy choices."

-Jess



# **Dietitian feedback**

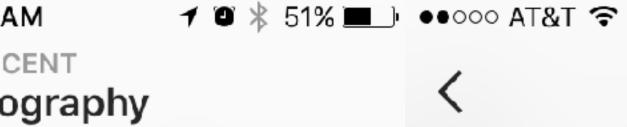
"It's tough when you meet people once a month, or once a week. I don't have any insight if they have made any progress, especially if they didn't keep a log. But to see the difference when they do take the recommendations, it's rewarding for me. I wasn't able to see that before."

### **Dietitians want to see their impact...**









### MOST RECENT #foodoftheday

12:07 AM





bitesized

barkin

() TOD

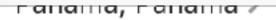
38 likes







12:01 AM



# Behaviorally, the market is ready to share it...



5 likes







### Thank You

# If you would like to take part in a future pilot, please let us know

elijahglavinparker@gmail.com

