

The Problem

Why are Residential Energy Storage Systems so rare?

- Slow to Install & Overly Complex
- Inefficient
- Undersized
- **EXPENSIVE: Avg Cost ~\$58K**



The Solution

Brings the average cost below \$30K



Faster Payback

- Utility VPP + Communication pays for battery in 4-5 years
 - Battery is the single largest expense
 - Utility benefits from Peak Power Shaving & Frequency Stability
- Sol-Ark is 10% more efficient than average ESS



Easier Install

- **New** Outdoor Rated Case for Sol-Ark Inverter
- **New** U.P.S grade outdoor Whole Home Transfer Switch
- Removes need for subpanel installations
- 1/3 the ESS install time
- Saves ~\$7,000 on average install



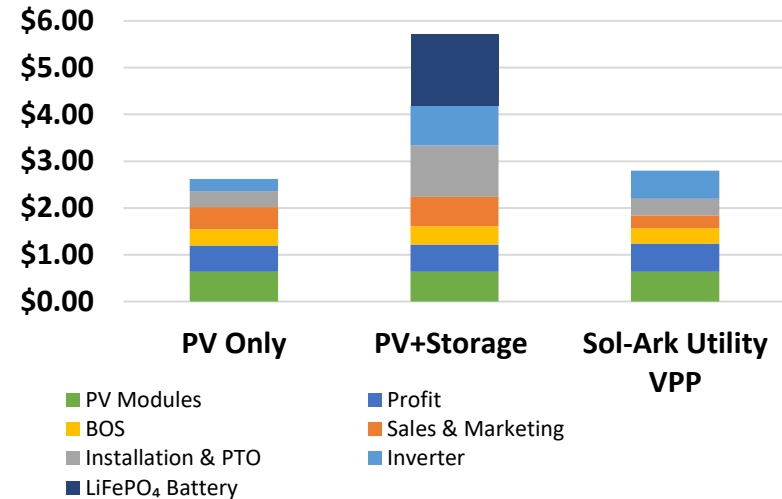
Power Without the Expense

- Sol-Ark has 2x the average power for maximizing Utility rebates
- Back up a whole home with one inverter + one battery
- **New** U.P.S grade Smart load shedding panel
- Smart Switch & Smart Shed Panel applicable to all ESS systems



Residential Solar Cost (\$/W_{pv})

Source: Greentech Media



Our Team



Veteran owned engineering firm with hundreds of years combined engineering experience and many patents

Our Plan

Partnerships & Development: Now – Month 6 (90% done)

Closed loop control with battery partners
 Outdoor inverter & battery enclosure for fast install
 Utility comms: IEEE2030.5 & OpenADR
 Define home transfer switch & load shedding

Prototyping & Testing: Month 6 - 12

Develop transfer switch/shedding + NRTL listing
 Develop outdoor battery enclosure + NRTL listing

Deployment & Improvements: Month 12 - 18

Build and deploy 100 systems in community field trial
 Onsite training & installation support