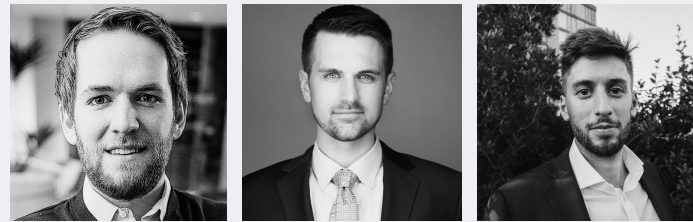


Who we are



Brian DeMaio Ryan Guay Jacob Sandry

- ✓ We've managed over a thousand solar projects across 25 states, amounting to more than \$3B in value.
- ✓ We have an unparalleled network in the solar industry built during our time at Goldman Sachs Renewables and other solar firms.
- ✓ We have a software development partnership grounded in an iterative agile process to build a well-designed product.
- ✓ We run a solar project consultancy where we talk to customers daily.
- ✓ Our customers—many of whom are willing beta testers—are some of the biggest names in the industry.

How this grant helps

We need to build this software quickly and test it with customers. Here is our roadmap:

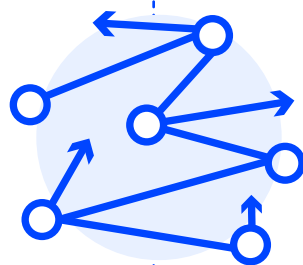
- **Phase 1:** Single source of truth for all project data
- **Phase 2:** Solar-specific data management and collaboration
- **Phase 3:** Market-specific guidance and streamlining

The Opportunity

We're living in the future, but solar project management is stuck in the past. It's disorganized and distributed between multiple stakeholders. This is killing solar projects at a time when we need them most.



Solar projects are essentially a collection of contracts, designs, surveys, permits, and agreements across many categories, like construction, interconnection, offtake, and more.



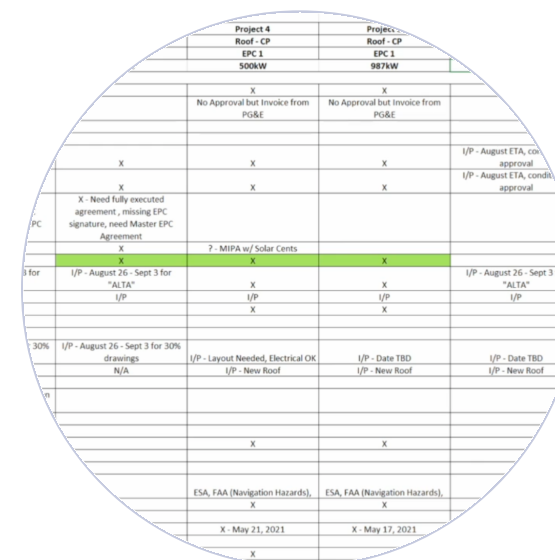
Because there's no standard organization system, each document presents an opportunity for incorrect or outdated information, missed deadlines, or forgotten tasks.



This leads to project delays, wasted money, and—in the worst case—lawsuits. It's no wonder developers are nervous and we're falling behind our deployment targets for clean energy.

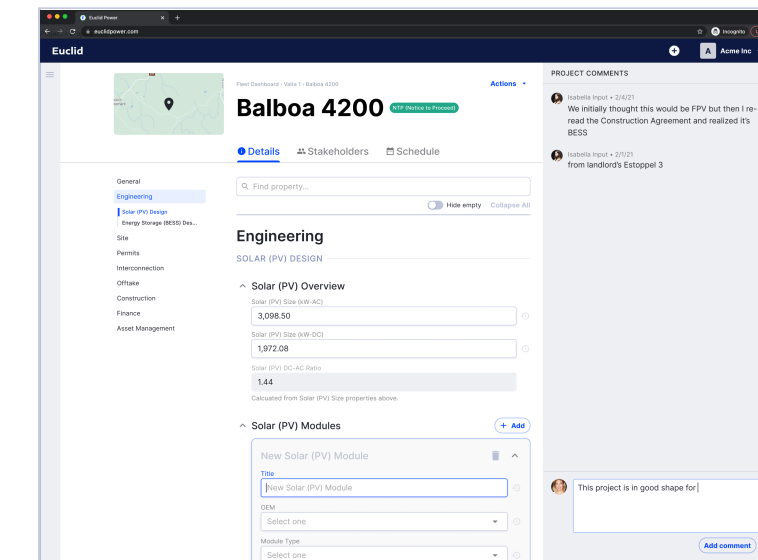
Existing Solutions

Excel and Google spreadsheets are our main competition. Part of their flaw is that they rely on one person to maintain and interpret data. There are a few existing tools for individual pieces of the process (design or construction, for example), but nothing that's can help you from start to finish on large-scale projects.

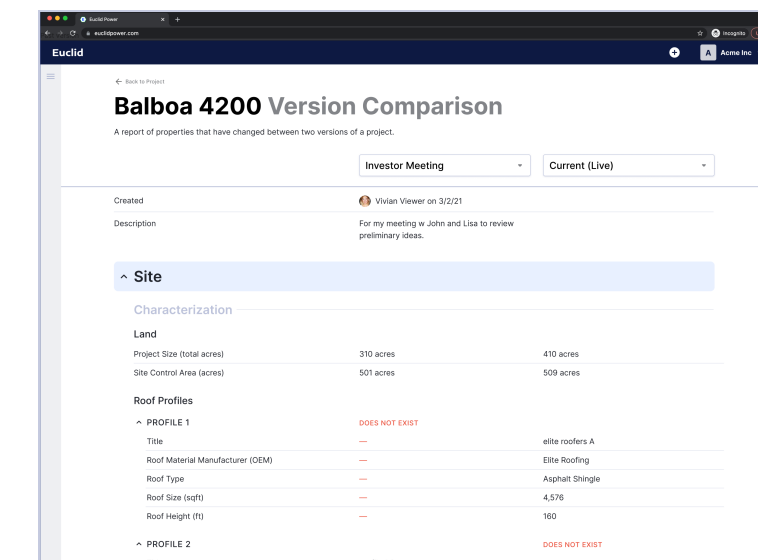


Our Solution

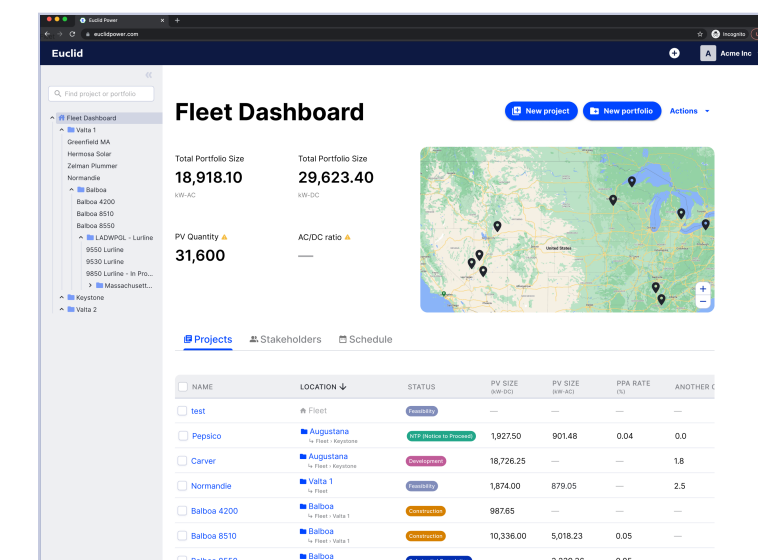
We're turning our process into software that's effectively a solar project operating system, so that more solar projects get built successfully.



A single source of truth for all project data, organized specifically for the solar industry.



A digital record of project changes.



A Fleet Dashboard to see how your project pipeline is doing at a glance.