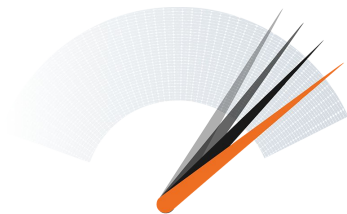
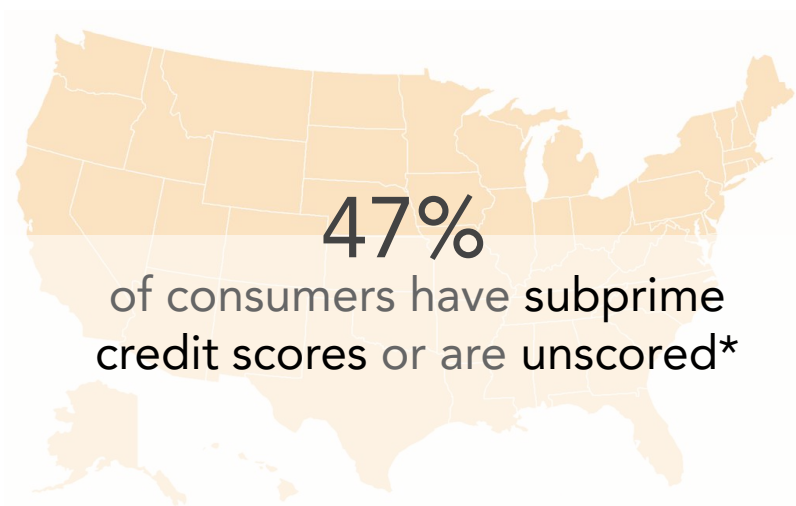


Customer Qualification Problem

Credit scores determine who can access solar in America

Industry standard minimums range between 680 and 750



EnergyScore By SOLSTICE

A patent-pending solution for the energy industry's FICO requirement that increases access to solar

The EnergyScore is...



...a machine learning model developed by MIT and Solstice



...more inclusive of LMI households



...more accurate at predicting utility bill payments than FICO scores